

Thinking of riding the rotation to value stocks? There's more than one approach.

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In a cyclical rotation, there are several ways to gain exposure to value. Here's what investors should know.

The rotation from growth into value has been one of the leading stories in financial markets since the end of 2020. This trending topic connects to nearly every aspect of equities right now: which stocks will benefit from a cyclical recovery, the fate of flashy headline tech stocks, inflation fears and higher interest rates. But it's critical for investors to make the distinction between *value as a sector* and *value as a factor*.

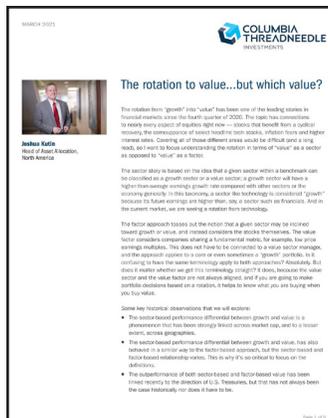
Value as a sector

A given sector within a benchmark can be classified as a growth sector or a value sector; a growth sector will have a higher-than-average earnings growth rate compared with other sectors or the economy in general. A sector like technology is considered growth because its future earnings are higher than, say, a financial sector. And in the current market, we're seeing a rotation away from technology.

Value as a factor

This simply means considering the stocks themselves, not necessarily the sector as a whole. Value factors look at companies sharing a fundamental metric like low price-to-earnings ratios. The approach can apply to a core or even a growth portfolio and is not necessarily connected to a value sector manager.

THE ROTATION TO VALUE AN IN-DEPTH LOOK



THE ROTATION TO VALUE...BUT WHICH VALUE?

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The rotation from "growth" to "value" has been one of the leading stories in financial markets since the fourth quarter of 2020. This topic has connections to many other aspects of market activity — growth that would tend to a capital recovery, the convergence of asset levels for tech stocks, inflation fears and higher interest rates. Clearing all of these different areas would be difficult since it is, in fact, not clear what is driving the rotation in terms of "value" as a sector or as a factor.

The sector story is based on the idea that a given sector within a benchmark can be classified as a growth sector or a value sector. A growth sector will have a higher-than-average earnings growth rate compared with other sectors or the economy in general. In this scenario, a sector like technology is considered "growth" because its future earnings are higher than, say, a financial sector. And in the current market, we are seeing a rotation from technology.

The factor approach focuses on the notion that a given sector may be "rich" based on price-to-earnings and market-to-book ratios. The value factor considers companies sharing a fundamental metric, for example, low price-to-earnings ratios. This does not have to be connected to a value sector manager, and the approach applies to a core or even a growth portfolio. It is critical to have the same terminology used to both "investments" and "factors." But don't make the mistake of all of this terminology "right" if done, because the value factor and the value factor are not always aligned, and if you are going to make portfolio decisions based on a rotation, it helps to know what you are buying when you buy value.

Some key historical observations that we will explore:

- The sector-based performance differential between growth and value is a phenomenon that has been strongly mixed across market caps, and to a lesser extent, across geographies.
- The sector-based performance differential between growth and value has also reflected its mirror image to the factor-based approach, but the sector-based and factor-based performance differentials have not always been aligned.
- The underperformance of both sector-based and factor-based value has been driven mostly by the direction of U.S. Treasuries, but that has not always been the case historically, nor does it have to be.

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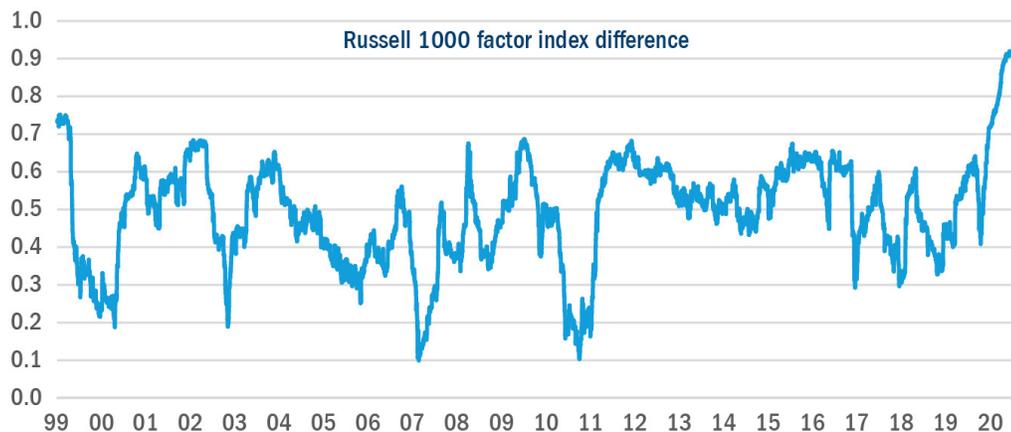


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Is it confusing to have the same terminology apply to both? Absolutely. But it does matter whether we get this terminology right because the value sector and the value factor are not always aligned. And if you're going to make portfolio decisions based on a rotation, it certainly helps to know what you're getting when you buy value. While sector and factor approaches have performed in a similar manner in the past year, don't assume that adding value sector stocks to a portfolio will return the same result as adding value factor stocks — and vice versa.

▶ When value factors outperform, value sectors don't always follow

Six-month rolling snapshot of the correlation between value sector and value factor



Source: Columbia Threadneedle Investments as of 03/07/21. Correlation (indicated by the blue line in the chart) measures the relationship between two variables on a scale of -1 to +1, with a value of +1 indicating perfect correlation (i.e., the variables move in tandem). The sector approach to value is represented by the relative difference of the Russell 1000 Growth and Russell 1000 Value indices, measures of the U.S. large cap growth and value styles, respectively. The factor approach is represented by the MSCI USA Enhanced Value Factor Index.

Should the value rotation continue, the best way to harness that return is through value-oriented investment approaches. Both value sector and value factor approaches have strong links to active management, ranging from the value or contrarian approach of fundamental investors to the value factor that features prominently in quantitative portfolios.

It's important not to abandon diversification. There are days when growth stocks perform very well and exposures to multiple sectors and styles can help balance a portfolio. At the same time, assuming the value rotation continues, investors will no longer benefit from concentrated exposures in a few headline technology names.

Bottom line

It's a strong possibility that the stock market's rotation to value will continue — at least in the near term. Investors can position their portfolios to take advantage of these opportunities but should keep in mind that there are different ways to identify value stocks: based on market sector or as a factor based on company fundamentals. *Value sector* and *value factor* don't always perform the same way, so it's important for advisors and their clients to work together and discuss what makes the most sense on a case-by-case basis.

DISCLOSURES:

Value securities may be unprofitable if the market fails to recognize their intrinsic worth or the portfolio manager misgauged that worth.



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